



TATYASAHEB KORE COLLEGE OF PHARMACY

TRAINING & PLACEMENT CELL

WARANA EDUCATIONAL CAMPUS,
WARANANAGAR, KOLHAPUR

Organises

Campus Interview



Dear Job-aspirants,

Greetings from Tatyasaheb Kore College of Pharmacy.!

Alembic Pharmaceuticals Ltd. is an Indian Pharma MNC with its HQ in Gujarat. Alembic Pharmaceuticals Ltd. is involved in manufacture of pharmaceutical products, pharmaceutical substances and intermediates. It is also termed to be a market leader in macrolides segment of anti-infective drugs in India. In 2016, Forbes included Alembic Pharmaceuticals in 'India's Super 50 Companies 2016' list.

Alembic is looking to hire B.Pharm./ B.Sc. candidates, for the profile of **Executive Trainee**, as part of the sales strategy, which focuses on developing sales leadership. This is as per Alembic's strategy of growing and developing its people.

The details are mentioned herewith:

- **Date of Campus Interview:** Thursday, 4th January 2017
- **Role:** **EXECUTIVE TRAINEE – Sales & Marketing**
- **Eligibility:** **B. Pharm. / B. Sc. (Current 2017-2018 Passing out)**
Both Male & Female Can apply
- **Skills required:** Excellent Communication Skills
- **Job Location:** Anywhere in Maharashtra (Candidates need to be open to relocate)
- **JOB TYPE:** Full time
- **Annual Salary Package:** CTC will be Rs. 2.25 lacs (Fixed) + Incentives + allowances + mobile reimbursement.
- **Interview Process:**
 - 1) Pre-Placement Talk (45 Min)
 - 2) Round 01: Written Test – (20 Min)
 - 3) Round 02: Personal Interview(Outstation Shortlisted candidates would appear for Personal Interview on 4th Jan 2018)
(Local candidates Personal Interview on 5th Jan 2018)

- **Job Responsibilities:**

- ✓ Customer management- selection of right doctors, ensuring complete coverage, updating the doctor list
- ✓ Demonstrate or present and promote products to healthcare professionals including doctors and pharmacists
- ✓ Prescription generation
- ✓ Managing distribution channel members such as Stockists, Distributors & chemists
- ✓ Implement Marketing strategies as designed at the HO.
- ✓ Increase market penetration, identify and establish new business opportunities
- ✓ Handle sales promotion activities. Attend and organize conferences and meetings
- ✓ Undertake relevant market research
- ✓ Maintain MIS

- **Company Website:** www.alembicpharmaceuticals.com

- **How to Apply:**

All the interested eligible job aspirant candidates can send their CV to ***campus.alembic@gmail.com*** before **02/01/2018** & can directly walk-in for the Interview

- **Registration fees:** Rs. 100 /- (For the Students other than TKCP Warananagar) to be paid at the registration counter on the day of interview



Sachin Kumbhoje
Head, Industry Institute Interaction



Dr. J. I. Disouza
Principal